

# **Erikson Institute**

Financial Report  
June 30, 2021

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RSM US LLP

## Independent Auditor's Report

Board of Trustees  
Erikson Institute

### Report on the Financial Statements

We have audited the accompanying financial statements of Erikson Institute, which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Erikson Institute as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

During the year ended June 30, 2021, Erikson Institute implemented the provisions of Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, which resulted in an opening cumulative adjustment to the July 1, 2020 net asset balance. Our opinion is not modified with respect to this matter.

*RSM US LLP*

Chicago, Illinois  
November 4, 2021

**Erikson Institute**

**Statements of Financial Position  
June 30, 2021 and 2020**

	2021	2020
<b>Assets</b>		
Cash	\$ 1,452,377	\$ 1,638,439
Receivables, net:		
Contributions	4,061,813	2,433,159
Grants and contracts	2,610,956	3,075,342
Other	298,360	402,501
Investments	64,470,880	49,187,380
Property and equipment, net	21,177,501	21,945,665
Investments held for deferred compensation plan	504,398	904,863
Other assets	339,766	321,333
	<u>94,916,051</u>	<u>79,908,682</u>
<b>Total assets</b>	<b>\$ 94,916,051</b>	<b>\$ 79,908,682</b>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued liabilities	\$ 2,450,767	\$ 1,515,460
Unearned tuition and deposits	516,058	224,409
Deferred compensation plan payable	504,398	904,863
Refundable advance	-	2,917,695
Bonds payable, net of unamortized financing fees	25,050,717	25,035,417
Interest rate swap agreement	6,136,055	8,255,658
<b>Total liabilities</b>	<u>34,657,995</u>	<u>38,853,502</u>
Net assets:		
Without donor restrictions	17,793,175	10,400,533
With donor restrictions	42,464,881	30,654,647
<b>Total net assets</b>	<u>60,258,056</u>	<u>41,055,180</u>
	<u>94,916,051</u>	<u>79,908,682</u>
<b>Total liabilities and net assets</b>	<b>\$ 94,916,051</b>	<b>\$ 79,908,682</b>

See notes to financial statements.

Erikson Institute

Statements of Activities

Years Ended June 30, 2021 and 2020

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:			
Student tuition and fees, net of scholarships of \$2,741,073 and \$2,622,840 respectively	\$ 5,294,497	\$ -	\$ 5,294,497
Special events less direct expenses of \$0 and \$174,617, respectively	-	-	-
Contributions	1,747,581	8,259,875	10,007,456
Government grants	8,400,440	-	8,400,440
Clinical and training	2,327,250	-	2,327,250
Investment income, net	885,996	1,154,500	2,040,496
Miscellaneous	45,052	-	45,052
Net assets released from restrictions:			
Appropriation from earnings on endowment funds	1,082,540	(1,082,540)	-
Satisfaction of donor and time restrictions	3,737,514	(3,737,514)	-
<b>Total support and revenue</b>	<b>23,520,870</b>	<b>4,594,321</b>	<b>28,115,191</b>
Expenses:			
Program services	16,876,999	-	16,876,999
Management and general	4,692,351	-	4,692,351
Fundraising	1,025,623	-	1,025,623
<b>Total expenses</b>	<b>22,594,973</b>	<b>-</b>	<b>22,594,973</b>
<b>Increase (decrease) in net assets before other items</b>	<b>925,897</b>	<b>4,594,321</b>	<b>5,520,218</b>
Other items:			
Depreciation	(833,714)	-	(833,714)
Investment gain (loss), net	5,537,700	7,215,913	12,753,613
Interest rate swap fair value adjustment	2,119,604	-	2,119,604
<b>Total other items</b>	<b>6,823,590</b>	<b>7,215,913</b>	<b>14,039,503</b>
<b>Increase (decrease) in net assets</b>	<b>7,749,487</b>	<b>11,810,234</b>	<b>19,559,721</b>
Net assets:			
Beginning of year	10,400,533	30,654,647	41,055,180
Cumulative effect of adjustment from adoption of ASC 606	(356,845)	-	(356,845)
Beginning of year, as adjusted	10,043,688	30,654,647	40,698,335
End of year	<b>\$ 17,793,175</b>	<b>\$ 42,464,881</b>	<b>\$ 60,258,056</b>

See notes to financial statements.

2020		
Without Donor Restrictions	With Donor Restrictions	Total
\$ 5,080,306	\$ -	\$ 5,080,306
1,104,341	-	1,104,341
1,621,162	3,156,775	4,777,937
5,981,200	-	5,981,200
2,818,294	-	2,818,294
823,752	1,159,369	1,983,121
134,865	-	134,865
1,086,551	(1,086,551)	-
5,219,579	(5,219,579)	-
23,870,050	(1,989,986)	21,880,064
18,419,083	-	18,419,083
4,389,923	-	4,389,923
1,017,443	-	1,017,443
23,826,449	-	23,826,449
43,601	(1,989,986)	(1,946,385)
(938,519)	-	(938,519)
(780,239)	(945,572)	(1,725,811)
(2,755,428)	-	(2,755,428)
(4,474,186)	(945,572)	(5,419,758)
(4,430,585)	(2,935,558)	(7,366,143)
14,831,118	33,590,205	48,421,323
\$ 10,400,533	\$ 30,654,647	\$ 41,055,180

**Erikson Institute**

**Statement of Functional Expenses  
Year Ended June 30, 2021**

	Program Services			Supporting Services			
	Academic Programs	Special Projects	Total	Management and General	Fund - raising	Total	Total
Compensation	\$ 5,522,709	\$ 7,717,790	\$ 13,240,499	\$ 2,394,483	\$ 778,650	\$ 3,173,133	\$ 16,413,632
Contracted services	175,493	929,871	1,105,364	1,113,151	125,891	1,239,042	2,344,406
Legal and audit fees	13,890	5,133	19,023	224,385	31,119	255,504	274,527
Occupancy and insurance	310,470	187,340	497,810	233,419	9,702	243,121	740,931
Books and library materials	112,769	3,333	116,102	1,489	-	1,489	117,591
Office expenses	35,774	99,091	134,865	196,222	10,870	207,092	341,957
Meeting and travel expenses	32,098	54,243	86,341	25,171	4,613	29,784	116,125
Advertising	149,264	3,363	152,627	58,529	1,152	59,681	212,308
Software and hardware	252,425	50,515	302,940	130,316	20,000	150,316	453,256
Miscellaneous	209,727	11,713	221,440	175,653	20,370	196,023	417,463
Interest	744,177	255,811	999,988	139,533	23,256	162,789	1,162,777
	<u>7,558,796</u>	<u>9,318,203</u>	<u>16,876,999</u>	<u>4,692,351</u>	<u>1,025,623</u>	<u>5,717,974</u>	<u>22,594,973</u>
Depreciation	<u>533,577</u>	<u>183,417</u>	<u>716,994</u>	<u>100,046</u>	<u>16,674</u>	<u>116,720</u>	<u>833,714</u>
	<u>\$ 8,092,373</u>	<u>\$ 9,501,620</u>	<u>\$ 17,593,993</u>	<u>\$ 4,792,397</u>	<u>\$ 1,042,297</u>	<u>\$ 5,834,694</u>	<u>\$ 23,428,687</u>

See notes to financial statements.



**Erikson Institute**

**Statement of Functional Expenses  
Year Ended June 30, 2020**

	Program Services			Supporting Services			
	Academic Programs	Special Projects	Total	Management and General	Fund - raising	Total	Total
Compensation	\$ 5,571,386	\$ 8,239,980	\$ 13,811,366	\$ 2,340,528	\$ 761,280	\$ 3,101,808	\$ 16,913,174
Contracted services	278,107	820,337	1,098,444	779,649	127,949	907,598	2,006,042
Legal and audit fees	3,848	5,632	9,480	310,694	36,125	346,819	356,299
Occupancy and insurance	447,959	266,820	714,779	248,080	13,957	262,037	976,816
Books and library materials	92,915	20,316	113,231	1,085	161	1,246	114,477
Office expenses	49,747	207,510	257,257	178,433	12,710	191,143	448,400
Meeting and travel expenses	150,599	440,480	591,079	41,936	14,026	55,962	647,041
Advertising	136,821	9,216	146,037	3,743	5,106	8,849	154,886
Software and hardware	246,009	58,056	304,065	207,821	19,055	226,876	530,941
Miscellaneous	190,646	23,970	214,616	116,271	127	116,398	331,014
Interest	862,310	296,419	1,158,729	161,683	26,947	188,630	1,347,359
	<u>8,030,347</u>	<u>10,388,736</u>	<u>18,419,083</u>	<u>4,389,923</u>	<u>1,017,443</u>	<u>5,407,366</u>	<u>23,826,449</u>
Depreciation	<u>600,653</u>	<u>206,474</u>	<u>807,127</u>	<u>112,622</u>	<u>18,770</u>	<u>131,392</u>	<u>938,519</u>
	<u>\$ 8,631,000</u>	<u>\$ 10,595,210</u>	<u>\$ 19,226,210</u>	<u>\$ 4,502,545</u>	<u>\$ 1,036,213</u>	<u>\$ 5,538,758</u>	<u>\$ 24,764,968</u>

See notes to financial statements.

Erikson Institute

Statements of Cash Flows  
Years Ended June 30, 2021 and 2020

	2021	2020
Cash flows from operating activities:		
Increase (decrease) in net assets	\$ 19,559,721	\$ (7,366,143)
Adjustments to reconcile increase (decrease) in net assets to net cash used in operating activities:		
Depreciation	833,714	938,519
Allowance for uncollectible accounts	19,760	(38,782)
Realized and unrealized gain on investments	(15,096,110)	(80,785)
Interest rate swap fair value adjustment	(2,119,603)	2,755,428
Amortization of financing fees	15,300	15,298
SBA PPP Loan forgiveness	(2,917,695)	-
Change in assets and liabilities:		
Contributions receivable	(1,616,106)	887,382
Grants and contracts receivable	404,500	(560,758)
Other receivables	131,719	(171,526)
Other assets	(18,433)	134,176
Accounts payable and accrued liabilities	534,842	12,389
Unearned tuition and deposits	(65,196)	(309,511)
<b>Net cash (used in) operating activities</b>	<b>(333,587)</b>	<b>(3,784,313)</b>
Cash flows from investing activities:		
Additions to property and equipment	(65,550)	(81,327)
Proceeds from sale of investments	17,042,541	3,975,748
Purchase of investments	(16,829,466)	(4,007,452)
<b>Net cash provided by (used in) investing activities</b>	<b>147,525</b>	<b>(113,031)</b>
Cash flows from financing activities:		
Proceeds from refundable advance	-	2,917,695
<b>Net cash provided by financing activities</b>	<b>-</b>	<b>2,917,695</b>
<b>Net decrease in cash</b>	<b>(186,062)</b>	<b>(979,649)</b>
Cash:		
Beginning of year	1,638,439	2,618,088
End of year	<b>\$ 1,452,377</b>	<b>\$ 1,638,439</b>
Supplemental disclosure of cash flow information:		
Cash payments for interest	<b>\$ 1,147,477</b>	<b>\$ 1,314,832</b>
Supplemental disclosure of non-cash financing information:		
SBA PPP Loan forgiveness	<b>\$ 2,917,695</b>	<b>\$ -</b>

See notes to financial statements.

## Erikson Institute

### Notes to Financial Statements

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#### Note 1. Nature of Organization and Significant Accounting Policies

Erikson Institute (“Institute”) is an independent institution of higher education located in Chicago, Illinois, that prepares child development professionals for leadership. Through its academic programs, applied research, and community service and engagement, the Institute advances the ability of practitioners and researchers to improve life for children and their families. The Institute is a catalyst for discovery and change, continually bringing the newest scientific knowledge on children’s development and learning into its classrooms and out to the community so that professionals serving children and families are informed, inspired and responsive. The Institute is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law.

**Accounting policies:** The Institute follows accounting standards established by the Financial Accounting Standards Board (“FASB”) to ensure consistent reporting of financial condition, changes in net assets, and cash flows. References to Generally Accepted Accounting Principles (“GAAP”) in these footnotes are to the *FASB Accounting Standards Codification*<sup>™</sup>, sometimes referred to as the “Codification” or “ASC.”

**Revenue recognition:** Revenue is recorded on the accrual basis of accounting, whereby revenue is recognized when earned.

Tuition revenues are recognized ratably over the length of a course when instructional services are provided. As part of the requirements for completion of the of courses, students are required to pay other fees associated with courses in addition to tuition, including student services fees, matriculation fees, graduation fees, late registration and tuition payment plan fees. These fees are recognized as service revenue over time corresponding to the instructional period, similar to tuition. If a student withdraws during the semester student services fees are nonrefundable.

Student admission applications are processed and approved by the Admission Office. Enrollment agreements are executed and program admission are offered and accepted. Registration in courses by each student acknowledges their adherence to the financial responsibilities outlined in the student handbook, including the payment of tuition fees.

Tuition is refundable up to 75% for those students who withdrawal after the add/drop date included in the academic calendar with a schedule of percentage refunded included in the academic calendar. After 5 weeks post add/drop date the refund is 0%. Students who withdrawal before the add/drop date included in the academic calendar will be refunded 100% of tuition fees.

The Institute utilized the portfolio approach to apply the new revenue recognition standard to tuition and fee revenue. Tuition and fees received in advance of services rendered are recorded as unearned tuition.

Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues without donor restrictions. Grant revenue represents conditional contributions received from governmental agencies in connection with COVID-19 relief. Revenue is recognized when the related conditions are satisfied, generally when qualifying expenditures are incurred.

## Erikson Institute

### Notes to Financial Statements

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#### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

All contributions are considered to be available for unrestricted use unless otherwise specifically restricted by donors. Contributions are recorded and recognized as revenue when a notice of an award or a pledge is received. Restricted contributions are recorded as revenue in donor restricted net assets if limited by donor imposed stipulations that expire by passage of time, can be fulfilled and removed by action of the Institute, or contributions are non-expendable. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restriction and reported in the statements of activities as net assets released from restrictions.

**Expense allocation:** The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Certain expenses are attributable to more than one program or supporting function. These expenses are allocated consistently on the following bases: Depreciation, interest and occupancy costs are allocated based on square-footage used by each function. Salaries and benefits are allocated based on actual time and effort.

**Cash:** Cash includes cash on hand, demand deposits and time deposits with original maturities of less than three months.

The Institute maintains funds in accounts that at times are in excess of Federal Deposit Insurance Corporation insurance limits; however, the Institute minimizes this risk by maintaining deposits in high-quality financial institutions. The Institute has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

**Government grants:** The Institute receives funding under grants from various federal, state and local government agencies. Revenue is recognized as income under government grant agreements based on their respective terms. Government grants are primarily conditional contributions which are recognized when the barriers have been substantially met (generally when qualifying expenses have been incurred and all other grant requirements have been met). Amounts received prior to incurring qualifying expenditures are reported as unearned revenue in the statement of financial position in the amount of \$0 as of June 30, 2021 and \$77,690 as of June 30, 2020.

**Contributions receivable:** Contributions receivable are reported at their estimated realizable value and recognized as revenue at the time an unconditional promise to give is received from a donor. If the pledge is receivable over an extended period of time, the present value of the pledge is recorded. The receivables are discounted using a present value discount rate commensurate with the risk involved. Management reviews the receivables for collectability and records an allowance for any accounts deemed uncollectible.

**Investments:** Investments in marketable securities held by the Institute are stated at fair value. The Institute reports the fair value of market alternatives, also known as alternative investments, using the practical expedient. The practical expedient allows for the use of net asset value ("NAV"), either as reported by the investee fund or as adjusted by the Institute based on various factors.

Investment income or loss (including gains and losses on investments, interest and dividends) net of investment expenses is included in the statements of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law.

## Erikson Institute

### Notes to Financial Statements

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#### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Property and equipment:** Property and equipment are recorded at cost. The Institute capitalizes all expenditures for property, equipment and software in excess of \$5,000. Depreciation is being provided on a straight-line basis over the estimated useful lives of the assets as follows:

Computer software	5 years
Computer equipment	5 years
Furniture and equipment	10 years
Building	39 years

Assets retired or otherwise disposed of are removed from the accounts at their net book value and the gain or loss is recognized as the difference between proceeds, if any, and the net book value. Repairs and maintenance are charged to expense as incurred.

**Unearned tuition and deposits:** Tuition and deposits received for classes to be held subsequent to year-end are recorded as an unearned tuition and deposits liability at year-end.

**Interest rate swap agreement:** The Institute's interest rate swap agreement is recognized as either an asset or liability at its fair value in the statements of financial position with changes in the fair value reported on the statements of activities. The Institute uses an interest rate swap agreement as part of its risk management strategy to manage exposure to fluctuations in interest rates and to manage the overall cost of its debt. The interest rate swap agreement was not entered into for trading or speculative purposes. The Institute's swap agreement does not meet the requirements to qualify for hedge accounting.

**Net assets:** In order to ensure the observance of limitations and restrictions placed on the use of available resources, the Institute maintains its financial accounts in a manner that segregates resources for various purposes that are classified into funds established in accordance with their nature and purpose. For financial reporting purposes, fund balances and related activities of the various funds are classified as net assets without donor restrictions or net assets with donor restrictions based on the existence or absence of donor-imposed restrictions.

**Accounting estimates:** The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Income taxes:** The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Institute may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Institute and various positions related to the potential sources of unrelated business taxable income. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities during the periods covered by these financial statements.

The Institute files Form 990 in the U.S. federal jurisdiction and applicable forms with the State of Illinois.

**Note 1. Nature of Organization and Significant Accounting Policies (Continued)**

**Adopted accounting pronouncement:** In June 2018, the FASB issued Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This ASU clarifies the guidance for evaluating whether a transaction is reciprocal (i.e., an exchange transaction) or nonreciprocal (i.e., a contribution) and for distinguishing between conditional and unconditional contributions. The ASU has different effective dates for resource recipients and resource providers. In 2020, the Institute adopted the portion of the ASU applicable to resource recipients, which did not have a material impact on the financial statements. In 2021, the Institute adopted the portion of the ASU applicable to resource providers, which did not have a material impact on the financial statements.

In 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard replaces most existing revenue recognition guidance in U.S. GAAP. The adoption of this standard resulted in an opening adjustment to net assets as well as additional disclosure. See Note 1 for enhanced disclosure and Note 13 for further information on the restatement.

**Recent accounting pronouncements:** In 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. The new standard is effective for the Institute in the fiscal year ending June 30, 2023.

The Institute is currently evaluating the impact of the adoption of this new standard on its financial statements.

**Risks and uncertainties:** On January 30, 2020, the World Health Organization declared the coronavirus outbreak (COVID-19) a “Public Health Emergency of International Concern” and on March 11, 2020, declared COVID-19 a pandemic. Beginning March 16, 2020, the Institute’s response to mitigate financial exposure included transitioning on-campus classes to remote learning, delivering other services as virtual when possible and reducing expenses. The fair value of investments was impacted which is reflected in the financial statements for the fiscal year ended June 30, 2021.

The Institute’s student enrollment has been stable during the pandemic and through the Fall 2021 term. The Institute continued to offer on-campus classes remotely through the Summer 2021 semester and began on-campus classes in early October 2021. The full impact of COVID-19 on the Institute for the fiscal year ending June 30, 2022 financial results will depend on future developments which are uncertain at this time.

**Subsequent events:** The Institute has evaluated subsequent events for potential recognition and/or disclosure through November 4, 2021, the date the financial statements were available to be issued.

## Erikson Institute

### Notes to Financial Statements

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#### Note 2. Financial Assets and Liquidity Resources

The table below represents financial assets available for general expenditures within one year of June 30, 2021 and 2020:

	2021	2020
Financial assets at year-end:		
Cash	\$ 1,452,377	\$ 1,638,439
Contributions receivable	4,061,813	2,433,159
Grants and contracts receivable	2,610,956	3,075,342
Other receivables	298,360	402,501
Investments	64,470,880	49,187,380
Total financial assets	<u>72,894,386</u>	<u>56,736,821</u>
Less amounts not available to be used within one year:		
Net assets with donor restrictions	(42,464,881)	(30,654,647)
Donor restricted funds to be released within one year for general expenditures	1,210,931	1,283,401
Board designated endowment funds	(21,810,845)	(17,053,394)
Spending-rate appropriation for distribution within one year	1,984,183	2,040,496
Total financial assets unavailable within one year	<u>(61,080,612)</u>	<u>(44,384,144)</u>
Total financial assets available within one year	<u>\$ 11,813,774</u>	<u>\$ 12,352,677</u>

Of the \$1,210,931 of donor-restricted funds to be released within one year, \$1,050,167 relates to scholarship funding. In addition to financial assets available within one year, the Institute operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

The Institute has board designated net assets functioning as endowment that, while the Institute does not intend to spend, the amounts could be made available for current operations, if necessary. As part of the Institute's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. Investments are highly liquid with 83% of assets with redemption period of 90 days or less.

#### Note 3. Contributions Receivable

Contributions receivable at June 30, 2021 and 2020 are due as follows:

	2021	2020
Amounts due in less than one year	\$ 3,655,541	\$ 1,317,500
Amounts due in one to five years	529,600	1,251,535
	<u>4,185,141</u>	<u>2,569,035</u>
Less:		
Present value discount (annual discount rate of 3%)	(123,328)	(135,876)
	<u>\$ 4,061,813</u>	<u>\$ 2,433,159</u>

## Erikson Institute

### Notes to Financial Statements

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#### Note 4. Other Receivables

Other receivables at June 30, 2021 and 2020 are composed of the following:

	2021	2020
Student tuition fee receivables	\$ 376,684	\$ 463,463
Clinical fee and other receivables	125,173	170,113
Less: Allowance for uncollectible accounts	(203,497)	(231,075)
	<u>\$ 298,360</u>	<u>\$ 402,501</u>

#### Note 5. Investments

Investments at June 30, 2021 and 2020 are composed of the following:

	June 30, 2021		June 30, 2020	
	Fair Value	Cost	Fair Value	Cost
Short-term investments	\$ 5,557,950	\$ 5,557,950	\$ 5,779,427	\$ 5,779,427
Mutual funds:				
Fixed income	7,745,093	8,005,744	5,870,912	5,947,990
Equities	34,162,877	14,991,925	23,071,421	21,420,763
Hedge funds and other investments:				
Equity	-	-	1,465,321	993,333
Private equity	10,906,119	5,538,867	6,566,461	4,528,729
Absolute return	6,098,841	3,820,818	6,433,838	4,962,660
	<u>\$ 64,470,880</u>	<u>\$ 37,915,304</u>	<u>\$ 49,187,380</u>	<u>\$ 43,632,902</u>

Investment earnings of donor restricted endowments are considered restricted until appropriated and spent for their designated purpose.

The Institute's spending policy (Note 12) considers total investment return and emphasizes the use of a rational and systematic formula to determine the portion of cumulative investment return that can be used to support operations of the current period while considering protection of endowment purchasing power over time. Amounts appropriated through applying the spending rate to the board designated and donor restricted endowments is reported on the statement of activities as investment income, under Support and Revenue. Any remaining investment income, or loss (if actual investment return for the period is less than the spending rate amount), is recorded under Other Items on the statement of activities. Such amounts for years ended June 30, 2021 and 2020 were as follows:

	2021	2020
Support and revenue	\$ 2,327,250	\$ 1,983,121
Other items	12,753,613	(1,725,811)
	<u>\$ 15,080,863</u>	<u>\$ 257,310</u>



**Note 6. Fair Value Measurements**

The Institute follows ASC Topic, *Fair Value Measurements and Disclosures*, which provides the framework for measuring fair value under generally accepted accounting principles. This Topic applies to all financial instruments that are being measured and reported on a fair value basis. As defined in the Topic, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Institute uses various methods including market, income, and cost approaches. Based on these approaches, the Institute often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Institute utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used on the valuation techniques, the Institute is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values.

Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1. Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 assets primarily include listed equities, money market funds, government securities, and mutual funds. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2. Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third-party pricing services for similar assets or liabilities. Level 2 assets primarily include less liquid and restricted equity securities, funds invested in equity securities, fixed-income, real estate securities, asset allocation and money market funds.

Level 3. Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker-traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Institute's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

For fiscal years 2021 and 2020, the application of valuation techniques applied to similar assets and liabilities has been consistent with techniques used in previous years. The valuation methodologies used for instruments at fair value are described on the following page.

Investments in securities traded on a national securities exchange, or reported on the NASDAQ national market, are stated at the last reported sales price on the day of valuation; other securities traded in the over-the-counter market and listed securities for which no sale was reported on that date are stated at the last quoted bid price for which the last quoted asked price is used. The fair values of the Institute's short-term investments, including cash and cash equivalents approximate their individual carrying amounts due to the relatively short period of time between their origination and expected realization. Restricted securities and other securities for which quotations are not readily available are valued at fair value as determined by the general partner.

## Erikson Institute

### Notes to Financial Statements

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#### Note 6. Fair Value Measurements (Continued)

Hedge funds and other investments, which generally are investment partnerships, are valued at fair value based on the applicable percentage ownership of the underlying partnerships' net assets as of the measurement date, as determined by the general partner. In determining fair value, the general partner utilizes valuations provided by the underlying investment partnerships. The underlying investment partnerships value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the underlying investment partnerships, which may include private placements and other securities for which prices are not readily available, are determined by the general partner or sponsor of the respective other investment partnership and may not reflect amounts that could be realized upon immediate sale, or amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The fair value of the Institute's investment partnerships generally represents the amount the Institute would expect to receive if it were to liquidate its investment in the investment partnerships excluding any redemption charges that may apply. The Institute uses net asset value (NAV) as a practical expedient for fair value.

The following table sets forth the fair value of investments in certain entities that calculate NAV per share (or its equivalent) as a practical expedient to fair value:

	June 30, 2021 Fair Value	June 30, 2020 Fair Value	2021 Unfunded Commitment	2020 Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Investment						
Hedge funds and other investments						
Equity (a)	\$ -	\$ 7,510	\$ -	\$ -	Quarterly	Over 90 days
Equity (a)	-	1,457,811	-	-	Quarterly	30 days
Private equity (b)	10,906,119	6,566,461	1,621,537	2,735,333	n/a	Over 1 year
Absolute return (c)	6,056,794	6,409,949	-	-	Quarterly	60 days
Absolute return (c)	42,047	23,889	-	-	Quarterly	Over 90 days

- (a) Represents investments in hedge funds that invest in equity, real estate and energy securities.
- (b) Represents limited partnership investments focused on achieving long-term returns through investments in a diversified portfolio of private equity limited partnerships.
- (c) Includes funds of funds invested in limited partnerships and partnership investments which are primarily private investment pools with no particular industry or geographic concentration.

There is no provision for redemptions during the life of the private equity funds. Distributions from each fund will be received as the underlying funds are liquidated.

Certain alternative investments and investments in funds have been valued as of March 31, 2021 and 2020, and then adjusted for any purchases and withdrawals made between April 1 and June 30 and investment return estimates, when available, because June 30 balances were not readily available from fund managers and general partners.

Alternative investments are redeemable with the investee fund at NAV under the original terms of the subscription agreement. Due to the nature of these investments and changes in market conditions, the overall economic environment may significantly impact the NAV of the funds and, therefore, the value of the Institute's interest. It is therefore reasonably possible that, if the Institute were to sell all or a portion its market alternatives, the transaction value could be significantly different than the fair value reported as of June 30.

## Erikson Institute

### Notes to Financial Statements

#### Note 6. Fair Value Measurements (Continued)

The Institute's valuation of the interest-rate swap agreement is based on widely-accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of the interest-rate swap agreement. This analysis reflects the contractual terms of the agreement, including the period to maturity, and uses observable market-based inputs, including LIBOR rate curves.

Certain investments that were measured at net asset value per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statements of financial position.

The following table presents the Institute's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2021:

Description	Total	Investments Measured at Net Asset Value	Classified in the Fair Value Hierarchy		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Short-term investments	\$ 5,557,950	\$ -	\$ 5,557,950	\$ -	\$ -
Mutual funds:					
Fixed income	7,745,093	-	7,745,093	-	-
Equities	34,162,877	-	34,162,877	-	-
Hedge funds and other investments:					
Private equity	10,906,119	10,906,119	-	-	-
Absolute return	6,098,841	6,098,841	-	-	-
	<u>\$ 64,470,880</u>	<u>\$ 17,004,960</u>	<u>\$ 47,465,920</u>	<u>\$ -</u>	<u>\$ -</u>
Investments held for deferred compensation:					
Equity	\$ 258,964	\$ -	\$ 258,964	\$ -	\$ -
Fixed income	80,064	-	80,064	-	-
Multi-asset	140,905	-	140,905	-	-
Guaranteed	24,465	-	-	24,465	-
	<u>\$ 504,398</u>	<u>\$ -</u>	<u>\$ 479,933</u>	<u>\$ 24,465</u>	<u>\$ -</u>
Interest rate swap	\$ (6,136,055)	\$ -	\$ -	\$ (6,136,055)	\$ -

## Erikson Institute

### Notes to Financial Statements

#### Note 6. Fair Value Measurements (Continued)

The following table presents the Institute's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2020:

Description	Total	Investments Measured at Net Asset Value	Investments and Liabilities Classified in the Fair Value Hierarchy		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Short-term investments	\$ 5,779,427	\$ -	\$ 5,779,427	\$ -	\$ -
Mutual funds:					
Fixed income	5,870,912	-	5,870,912	-	-
Equities	23,071,421	-	23,071,421	-	-
Hedge funds and other investments:					
Equity	1,465,321	1,465,321	-	-	-
Private equity	6,566,461	6,566,461	-	-	-
Absolute return	6,433,838	6,433,838	-	-	-
	<u>\$ 49,187,380</u>	<u>\$ 14,465,620</u>	<u>\$ 34,721,760</u>	<u>\$ -</u>	<u>\$ -</u>
Investments held for deferred compensation:					
Money market funds	4,618	-	4,618	-	-
Equity	695,995	-	695,995	-	-
Fixed income	81,947	-	81,947	-	-
Multi-asset	96,823	-	96,823	-	-
Guaranteed	25,480	-	-	25,480	-
	<u>\$ 904,863</u>	<u>\$ -</u>	<u>\$ 879,383</u>	<u>\$ 25,480</u>	<u>\$ -</u>
Interest rate swap	\$ (8,255,658)	\$ -	\$ -	\$ (8,255,658)	\$ -

The Institute's investment portfolio is exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the financial statements.

**Market risk:** Market risk arises primarily from changes in the market value of financial instruments. Exposure to market risk is influenced by a number of factors, including the relationships between financial instruments, and the volatility and liquidity in the markets in which the financial instruments are traded. In many cases, the use of financial instruments serves to modify or offset market risk associated with other transactions and, accordingly, serves to decrease the Institute's overall exposure to market risk. The Institute attempts to control its exposure to market risk through various analytical monitoring techniques.

**Credit risk:** Credit risk arises primarily from the potential inability of counterparties to perform in accordance with the terms of a contract. The Institute's exposure to credit risk associated with counterparty nonperformance is limited to the current cost to replace all contracts in which the Institute has a gain. Exchange-traded financial instruments generally do not give rise to significant counterparty exposure due to the cash settlement procedures for daily market movements and the margin requirements of individual exchanges. The Institute seeks to mitigate its exposure to this credit risk by placing its cash with major institutions.

## Erikson Institute

### Notes to Financial Statements

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#### Note 6. Fair Value Measurements (Continued)

**Concentration of credit risk:** The Institute's managers currently invest with various managers and clearing brokers. In the event these counterparties do not fulfill their obligations, the Institute may be exposed to risk. This risk of default depends on the creditworthiness of the counterparty to these transactions. The Institute attempts to minimize this credit risk by monitoring the creditworthiness of the managers and clearing brokers.

**Alternative investments and investments in funds:** The managers of underlying investment entities, in which the Institute invests, may utilize derivative instruments with off-balance-sheet risk. The Institute's exposure to risk is limited to the amount of its investment.

#### Note 7. Property and Equipment

Property and equipment are composed of the following at June 30, 2021 and 2020:

	2021	2020
Land	\$ 2,692,677	\$ 2,692,677
Building	27,308,043	27,299,163
Furniture and equipment	4,239,533	4,201,363
Software	665,042	646,542
Other	142,267	142,267
	<u>35,047,562</u>	<u>34,982,012</u>
Less: Accumulated depreciation	<u>(13,870,061)</u>	<u>(13,036,347)</u>
	<u>\$ 21,177,501</u>	<u>\$ 21,945,665</u>

Depreciation expense totaled \$833,714 and \$938,519 for fiscal years 2021 and 2020, respectively.

#### Note 8. Long-Term Debt

On June 29, 2017, the Institute entered into a bond trust agreement with the Illinois Finance Authority to issue Illinois Finance Authority Revenue Refunding Bonds, Series 2017A and Series 2017B (used to redeem \$30,500,000 of outstanding Adjustable Rate Demand Educational Facility Revenue Bonds, Series 2007). The bonds are non-amortizing and have a term of 25 years. In connection to the issuance and purchase of the bonds, a continuing covenant agreement has been entered into with the purchasers of the bonds and requires the Institute to comply with certain financial covenants which are monitored on a quarterly and semi-annual basis. The Series 2017A and 2017B purchasers are secured creditors and therefore have a security interest in the property and gross revenues of the Institute. The bonds have a maturity date of November 1, 2042, and are redeemable at such date.

## Erikson Institute

### Notes to Financial Statements

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#### Note 8. Long-Term Debt (Continued)

Following is summary of the bond payable at June 30, 2021 and 2020:

	2021	2020
Illinois Finance Authority (IFA) Revenue Refunding Bonds:		
Series 2017A	\$ 16,435,000	\$ 16,435,000
Series 2017B	8,937,000	8,937,000
Total	<u>25,372,000</u>	<u>25,372,000</u>
Less unamortized cost of issuance fees	(321,283)	(336,583)
Bonds payable per statement of financial position	<u>\$ 25,050,717</u>	<u>\$ 25,035,417</u>

In order to reduce exposure to adjustable interest rates on variable rate debt, the Institute novated a 30-year interest rate swap agreement in June 2017 that expires in 2037. The agreement had the effect of fixing the rate of interest at 3.6% for the variable rate debt. The notional amount of the swap agreement is \$16,250,000. The fair value of the swap agreement is the estimated amount that the Institute would pay or receive to terminate the agreement as of the statement of financial position date, taking into account current interest rates and the current creditworthiness of the swap counterparty. As of June 30, 2021 and 2020, the fair value of the interest rate swap agreement was a liability of \$6,136,055 and \$8,255,658, respectively, and is presented on the statements of financial position as "Interest rate swap agreement." The Institute recorded a gain in the amount of \$2,119,604 in 2021 and loss of \$2,755,428 in 2020, for the change in the fair value of the swap agreement.

#### Note 9. Refundable Advance

On April 20, 2020, the Institute received loan proceeds in the amount of \$2,917,695 from a Small Business Administration ("SBA") approved lender under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent, utilities, and interest on other debt obligations incurred before February 15, 2020, and maintains its employment and payroll levels.

The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months and is 100% guaranteed by the SBA. The Institute used the proceeds for purposes consistent with the PPP. In 2020, The Institute believed that its use of the loan proceeds would meet the conditions for forgiveness of the loan. As such, the Institute had accounted for the PPP loan in accordance with nonprofit accounting guidance as a conditional contribution. The initial PPP loan amount was recorded as a refundable advance liability. In June 2021, the Institute received forgiveness application approval by the lender and the SBA, and this resulted in the write-off of the refundable advance liability and recognition of government grant revenue.

## Erikson Institute

### Notes to Financial Statements

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#### Note 10. Retirement Plans

The Institute's defined contribution 403(b) retirement plan covers all employees. The Institute provides matching contributions for all employees who meet the eligibility requirement. Vesting of employer matching contributions takes place after one year of service. Under this plan, pension benefits and costs are calculated separately for each participant and are funded currently. Pension expense for the plan was \$641,234 and \$682,027 in fiscal years 2021 and 2020, respectively.

The Institute has a nonqualified 457(b) deferred compensation plan for certain employees. Contributions to the plan are invested under the direction of the individual qualified employee from the same options available for the 403(b) plan. Eligible employees made contributions of \$23,021 and \$31,913 for the fiscal years ended 2021 and 2020, respectively. At June 30, 2021 and 2020, \$504,398 and \$904,863, respectively, was accrued as a liability and set aside in a separate investment account for this benefit (reported on the statement of financial position as both an asset and a liability). The plan is intended to constitute an unfunded plan and all amounts held are assets of the employer.

#### Note 11. Net Assets

Net assets are available for the following purposes at June 30:

	2021	2020
Without donor restrictions:		
Undesignated	\$ (4,131,025)	\$ (5,921,315)
Board designated - funds functioning as endowment		
Facilities	6,359,937	4,745,167
General operations	15,244,054	11,373,631
Scholarships	206,854	154,347
	<u>21,810,845</u>	<u>16,273,145</u>
Board designated - reinvestment funds	113,355	48,703
	<u>\$ 17,793,175</u>	<u>\$ 10,400,533</u>
With donor restrictions:		
Purpose restricted		
Special projects	\$ 3,186,370	\$ 3,981,787
Program support	3,571,050	206,711
Scholarships	924,503	1,364,017
	<u>7,681,923</u>	<u>5,552,515</u>
Endowment funds:		
Endowed chairs	8,560,876	6,665,612
Program support	12,824,689	8,028,124
Scholarships	12,626,314	9,820,275
Library	771,079	588,121
	<u>34,782,958</u>	<u>25,102,132</u>
	<u>\$ 42,464,881</u>	<u>\$ 30,654,647</u>

## Erikson Institute

### Notes to Financial Statements

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#### Note 11. Net Assets (Continued)

Net assets released from restriction for satisfaction of donor and time restrictions:

	2021	2020
Special projects	\$ 3,048,787	\$ 3,696,950
Program support	174,228	499,482
Scholarships	514,499	1,023,147
	<u>\$ 3,737,514</u>	<u>\$ 5,219,579</u>

There were no assets released from restriction for capital expenditures for years ended June 30, 2021 and 2020.

#### Note 12. Endowment Funds

##### Interpretation of Relevant Law

The Institute's Board of Trustees has interpreted Uniform Prudent Management of Invested Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Institute classifies as restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as with donor restricted net assets until those amounts are appropriated for expenditure by the Institute in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Institute considers the following factors in making a determination to appropriate or accumulate earnings on donor-restricted endowment funds:

- 1) The duration and preservation of the fund;
- 2) The purpose of the Institute and the donor-restricted endowment fund;
- 3) General economic conditions;
- 4) The possible effect of inflation and deflation;
- 5) The expected total return from income and the appreciation of investments;
- 6) Other resources of the Institute; and
- 7) The investment policies of the Institute.

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2021 and 2020, no donor-restricted endowment funds had deficiencies.



**Erikson Institute****Notes to Financial Statements**

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**Note 12. Endowment Funds (Continued)**

Endowment net asset composition by type of fund as of June 30, 2021:

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated			
Original board designated amount	\$ 16,684,111	\$ -	\$ 16,684,111
Donor restricted			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	21,539,332	21,539,332
Term endowment	-	5,906,260	5,906,260
Accumulated investment gains	5,126,734	7,337,366	12,464,100
Total	<u>\$ 21,810,845</u>	<u>\$ 34,782,958</u>	<u>\$ 56,593,803</u>

Endowment net asset composition by type of fund as of June 30, 2020:

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated			
Original board designated amount	\$ 16,684,111	\$ -	\$ 16,684,111
Donor restricted			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	21,539,316	21,539,316
Term endowment	-	3,441,362	3,441,362
Accumulated investment gains (losses)	(410,966)	121,454	(289,512)
Total	<u>\$ 16,273,145</u>	<u>\$ 25,102,132</u>	<u>\$ 41,375,277</u>

## Erikson Institute

### Notes to Financial Statements

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#### Note 12. Endowment Funds (Continued)

The changes in endowment net assets for the Institute were as follows for the years ended June 30, 2021 and 2020:

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 16,273,145	\$ 25,102,132	\$ 41,375,277
Investment income	6,423,696	8,370,412	14,794,108
Contributions	-	2,500,000	2,500,000
Appropriation of endowment assets for expenditure:			
Board designated	(885,996)	-	(885,996)
Donor restricted (time)	-	(1,154,484)	(1,154,484)
Donor restricted (purpose)	-	(35,102)	(35,102)
Endowment net assets, end of year	<u>\$ 21,810,845</u>	<u>\$ 34,782,958</u>	<u>\$ 56,593,803</u>

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 17,052,884	\$ 26,097,185	\$ 43,150,069
Investment income	116,330	140,980	257,310
Contributions	500	-	500
Appropriation of endowment assets for expenditure:			
Board designated	(896,569)	-	(896,569)
Donor restricted (time)	-	(1,086,551)	(1,086,551)
Donor restricted (purpose)	-	(49,482)	(49,482)
Endowment net assets, end of year	<u>\$ 16,273,145</u>	<u>\$ 25,102,132</u>	<u>\$ 41,375,277</u>

#### Return Objectives and Risk Parameters

The Institute has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding. Funds functioning as endowment are only released by the Board of Trustees for spending based on organizational spending and investment policies or specifically directed spending in accordance with donor-specified uses. Endowment assets include those assets of donor-restricted funds that the Institute must hold in perpetuity as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the various indices set in the investment policy, while assuming a moderate level of investment risk.

## Erikson Institute

### Notes to Financial Statements

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#### Note 12. Endowment Funds (Continued)

##### Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Institute relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Institute targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

##### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Institute has a policy of appropriating for distribution a percentage of its endowment fund's average fair value over the prior 12 quarters through the calendar year proceeding the fiscal year in which the distribution is planned. The policy is coordinated with its investment policy such that over the long term, its endowment will be able to maintain its purchasing power over time. The Board approved a spending rate of 4.25% for years ended June 30, 2021 and 2020.

#### Note 13. Adoption of ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

The Institute adopted ASC 606 effective July 1, 2020 on a modified retrospective basis to all open contracts as of that date. The Institute elected the practical expedient in ASC 606-10-65-1 (f)(4) in applying the modified retrospective transition method. Adoption of the new standard resulted in changes to the Institute's accounting policy for revenue recognition of summer tuition revenue. Revenue is recognized over the full summer term May to August. This results in additional unearned tuition revenue at June 30 to reflect the summer tuition revenue to be recognized in the next fiscal year. Upon adoption, the Institute recorded a \$356,845 cumulative-effect adjustment to record a decrease in net assets without donor restrictions versus revenue that would have been recognized under previous revenue recognition guidance.

The impact of the cumulative-effect adjustment on the statement of financial position upon adoption was as follows:

	As at June 30, 2020	Cumulative Effect Adjustment Increase (Decrease)	As of July 1, 2020
Unearned tuition and deposits	\$ 224,409	\$ 462,121	\$ 686,530
Accounts payable and accrued liabilities	\$ 1,515,460	\$ (105,276)	\$ 1,410,184
Net assets without donor restrictions	\$ 10,400,533	\$ (356,845)	\$ 10,043,688
Total net assets	\$ 41,055,180	\$ (356,845)	\$ 40,698,335

## Erikson Institute

### Notes to Financial Statements

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#### Note 13. Adoption of ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* (Continued)

The impact of adoption on the Institute's statement of financial position and statement of activities as of and for the year ended June 30, 2021, was as follows:

#### Statement of Financial Position

	As of June 30, 2021		
	As Reported Under ASC 605	Effect of Adoption Increase (Decrease)	As Reported Under ASC 606
Unearned tuition and deposits	\$ 143,174	\$ 372,884	\$ 516,058
Accounts payable and accrued liabilities	\$ 2,558,231	\$ (107,464)	\$ 2,450,767
Net assets without donor restrictions	\$ 18,058,593	\$ (265,418)	\$ 17,793,175
Total net assets	\$ 60,523,474	\$ (265,418)	\$ 60,258,056

#### Statement of Activities

	For the Year Ended June 30, 2021		
	As Reported Under ASC 605	Effect of Adoption Increase	As Reported Under ASC 606
Student tuition and fees	\$ 5,205,258	\$ 89,239	\$ 5,294,497
Program services expenses	\$ 16,874,811	\$ 2,188	\$ 16,876,999
Increase in net assets	\$ 19,468,294	\$ 91,427	\$ 19,559,721