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**ILLINOIS CHARITABLE ORGANIZATION ANNUAL REPORT**Form AG990-IL  
Revised 1/19Attorney General **KWAME RAOUL** State of Illinois

Charitable Trust Bureau, 100 West Randolph

11th Floor, Chicago, Illinois 60601

CO # 01003815

Report for the Fiscal Period:

Beginning 07 / 01 / 2021

&amp; Ending 06 / 30 / 2022

MO DAY YR

**Check all items attached:**

- ☒ Copy of IRS Return  
☒ Audited Financial Statements  
☐ Copy of Form IFC  
☒ \$15.00 Annual Report Filing Fee  
☐ \$100.00 Late Report Filing Fee

Make Checks  
Payable to  
the Illinois  
Charity  
Bureau Fund

Federal ID # 36-2593545

Are contributions to the organization tax deductible? ☒ Yes ☐ No

Date Organization was created: 03 / 11 / 1966

LEGAL NAME ERIKSON INSTITUTE  
 MAIL ADDRESS 451 NORTH LASALLE STREET  
 CITY, STATE CHICAGO, IL 60654-4510  
 ZIP CODE

**RECEIVED**  
 MAY 15 2023  
 Attorney General  
 Charitable Trust

Year-end amounts	
A) ASSETS	A) \$ 89,249,782
B) LIABILITIES	B) \$ 32,332,414
C) NET ASSETS	C) \$ 56,917,368

**I. SUMMARY OF ALL REVENUE ITEMS DURING THE YEAR:**

- D) PUBLIC SUPPORT, CONTRIBUTIONS & PROGRAM SERVICE REV. (GROSS AMTS.)  
 E) GOVERNMENT GRANTS & MEMBERSHIP DUES  
 F) OTHER REVENUES  
 G) TOTAL REVENUE, INCOME AND CONTRIBUTIONS RECEIVED (ADD D,E, & F)

PERCENTAGE	AMOUNT
60%	D) \$ 17,580,763
15 %	E) \$ 4,556,989
25 %	F) \$ 7,264,611
100%	G) \$ 29,402,363

**II. SUMMARY OF ALL EXPENDITURES DURING THE YEAR:**

- H) OPERATING CHARITABLE PROGRAM EXPENSE  
 I) EDUCATION PROGRAM SERVICE EXPENSE  
 J) TOTAL CHARITABLE PROGRAM SERVICE EXPENSE (ADD H & I)  
 J1) JOINT COSTS ALLOCATED TO PROGRAM SERVICES (INCLUDED IN J): \$  
 K) GRANTS TO OTHER CHARITABLE ORGANIZATIONS  
 L) TOTAL CHARITABLE PROGRAM SERVICE EXPENDITURE (ADD J & K)  
 M) MANAGEMENT AND GENERAL EXPENSE  
 N) FUNDRAISING EXPENSE  
 O) TOTAL EXPENDITURES THIS PERIOD (ADD L, M, & N)

79 %	H) \$ 20,226,076
%	I) \$
79 %	J) \$ 20,226,076
%	K) \$
79 %	L) \$ 20,226,076
17 %	M) \$ 4,288,323
4 %	N) \$ 969,911
100 %	O) \$ 25,484,310

**III. SUMMARY OF ALL PAID FUNDRAISER AND CONSULTANT ACTIVITIES:**

(Attach Attorney General Report of Individual Fundraising Campaign- Form IFC. One for each PFR.)  
**PROFESSIONAL FUNDRAISERS:**

- P) TOTAL AMOUNT RAISED BY PAID PROFESSIONAL FUNDRAISERS  
 Q) TOTAL FUNDRAISERS FEES AND EXPENSES  
 R) NET RECEIVED BY THE CHARITY (P MINUS Q=R)  
**PROFESSIONAL FUNDRAISING CONSULTANTS:**  
 S) TOTAL AMOUNT PAID TO PROFESSIONAL FUNDRAISING CONSULTANTS

%	P) \$
%	Q) \$
%	R) \$

S) \$ 70,000

**IV. COMPENSATION TO THE (3) HIGHEST PAID PERSONS DURING THE YEAR:**

- T) NAME, TITLE: MAURA DALY, CHIEF EXTERNAL AFFAIRS OFFICER  
 U) NAME, TITLE: PATRICIA LAWSON, VP FOR FINANCE/CFO  
 V) NAME, TITLE: GEOFFREY NAGLE, FORMER PRESIDENT

T) \$ 274,424  
 U) \$ 261,208  
 V) \$ 240,554

**V. CHARITABLE PROGRAM DESCRIPTION:** CHARITABLE PROGRAM (3 HIGHEST BY \$ EXPENDED) CODE CATEGORIESList on back side of instructions  
CODE

- W) DESCRIPTION: INDEPENDENT INSTITUTION OF HIGHER LEARNING  
 X) DESCRIPTION:  
 Y) DESCRIPTION:

W) # 003  
 X) #  
 Y) #



IF THE ANSWER TO ANY OF THE FOLLOWING IS YES, ATTACH A DETAILED EXPLANATION:		YES	NO
1. WAS THE ORGANIZATION THE SUBJECT OF ANY COURT ACTION, FINE, PENALTY OR JUDGMENT? -----1.			✓
2. HAS THE ORGANIZATION OR A CURRENT DIRECTOR, TRUSTEE, OFFICER OR EMPLOYEE THEREOF, EVER BEEN CONVICTED BY ANY COURT OF ANY MISDEMEANOR INVOLVING THE MISUSE OR MISAPPROPRIATION OF FUNDS OR ANY FELONY? -----2			✓
3. DID THE ORGANIZATION MAKE A GRANT AWARD OR CONTRIBUTION TO ANY ORGANIZATION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES OWNS AN INTEREST; OR WAS IT A PARTY TO ANY TRANSACTION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES HAS A MATERIAL FINANCIAL INTEREST; OR DID ANY OFFICER, DIRECTOR OR TRUSTEE RECEIVE ANYTHING OF VALUE NOT REPORTED AS COMPENSATION? -----3.			✓
4. HAS THE ORGANIZATION INVESTED IN ANY CORPORATE STOCK IN WHICH ANY OFFICER, DIRECTOR OR TRUSTEE OWNS MORE THAN 10% OF THE OUTSTANDING SHARES? -----4.			✓
5. IS ANY PROPERTY OF THE ORGANIZATION HELD IN THE NAME OF OR COMMINGLED WITH THE PROPERTY OF ANY OTHER PERSON OR ORGANIZATION? -----5.			✓
6. DID THE ORGANIZATION USE THE SERVICES OF A PROFESSIONAL FUNDRAISER? (ATTACH FORM IFC) --- 6.			✓
7a. DID THE ORGANIZATION ALLOCATE THE COST OF ANY SOLICITATION, MAILING, ADVERTISEMENT OR LITERATURE COSTS BETWEEN PROGRAM SERVICE AND FUNDRAISING EXPENSES? ----- 7.			✓
7b. IF "YES", ENTER (i) THE AGGREGATE AMOUNT OF THESE JOINT COSTS \$ _____; (ii) THE AMOUNT ALLOCATED TO PROGRAM SERVICES \$ _____; (iii) THE AMOUNT ALLOCATED TO MANAGEMENT AND GENERAL \$ _____; AND (iv) THE AMOUNT ALLOCATED TO FUNDRAISING \$ _____			
8. DID THE ORGANIZATION EXPEND ITS RESTRICTED FUNDS FOR PURPOSES OTHER THAN RESTRICTED PURPOSES? ----- 8.			✓
9. HAS THE ORGANIZATION EVER BEEN REFUSED REGISTRATION OR HAD ITS REGISTRATION OR TAX EXEMPTION SUSPENDED OR REVOKED BY ANY GOVERNMENTAL AGENCY? ----- 9.			✓
10. WAS THERE OR DO YOU HAVE ANY KNOWLEDGE OF ANY KICKBACK, BRIBE, OR ANY THEFT, DEFALCATION, MISAPPROPRIATION, COMMINGLING OR MISUSE OF ORGANIZATIONAL FUNDS? ----- 10.			✓
11. LIST THE NAME AND ADDRESS OF THE FINANCIAL INSTITUTIONS WHERE THE ORGANIZATION MAINTAINS ITS THREE LARGEST ACCOUNTS:			
<u>US BANK, 1365 S. WASHINGTON ST., NAPERVILLE, IL 60566, NORTHERN TRUST, 50 S. LASALLE ST, CHICAGO, IL 60605</u>			
<u>BANK OF AMERICA, 5540 W. MADISON ST., CHICAGO, IL 60661</u>			
12. NAME AND TELEPHONE NUMBER OF CONTACT PERSON: <u>PATRICIA LAWSON 312-755-2250</u>			

**ALL ATTACHMENTS MUST ACCOMPANY THIS REPORT - SEE INSTRUCTIONS**

UNDER PENALTY OF PERJURY, I (WE) THE UNDERSIGNED DECLARE AND CERTIFY THAT I (WE) HAVE EXAMINED THIS ANNUAL REPORT AND THE ATTACHED DOCUMENTS, INCLUDING ALL THE SCHEDULES AND STATEMENTS, AND THE FACTS THEREIN STATED ARE TRUE AND COMPLETE AND FILED WITH THE ILLINOIS ATTORNEY GENERAL FOR THE PURPOSE OF HAVING THE PEOPLE OF THE STATE OF ILLINOIS RELY THEREUPON. I HEREBY FURTHER AUTHORIZE AND AGREE TO SUBMIT MYSELF AND THE REGISTRANT HEREBY TO THE JURISDICTION OF THE STATE OF ILLINOIS.

**BE SURE TO INCLUDE ALL FEES DUE:**

- 1.) REPORTS ARE DUE WITHIN SIX MONTHS OF YOUR FISCAL YEAR END.
- 2.) FOR FEES DUE SEE INSTRUCTIONS.
- 3.) REPORTS THAT ARE LATE OR INCOMPLETE ARE SUBJECT TO A \$100.00 PENALTY.

MARIANA SOUTO-MANNING  
PRESIDENT or TRUSTEE (PRINT NAME)

Mariana Souto-Manning  
SIGNATURE

DATE

5/12/23

LEWIS INGALL  
TREASURER or TRUSTEE (PRINT NAME)

Lewis Ingall  
SIGNATURE

DATE

5/15/23

DAVID DAWODU  
PREPARER (PRINT NAME)

David Dawodu  
SIGNATURE

DATE

5/15/23

SUPPLEMENTAL INFORMATION TO FORM AG 990 IL

PART III, Line S: Total fees paid to all fund-raising consultants during the year: \$70,000.

Fundraising consultant - PJH & Associates, Inc. total paid during the year: \$70,000.

Address of fundraising consultant:

PJH & Associates, Inc.

205 West Wacker Drive

Suite 1400

Chicago, IL 60606